



# PRESLEY CONATY

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## Education

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College of Charleston | Charleston, SC

**Bachelor of Science** in Hospitality + Tourism Management, Spanish Minor

*Expected in 05/2020*

GPA: 3.78, and 90 business-related classroom hours

CETT: School of Tourism + Hospitality | Barcelona, Spain

**Bachelor of Science** in Hospitality And Tourism, Spanish

*05/2019*

## Experience

King Street Hospitality Group |  
Charleston, SC

**Intern**

*09/2019 - Current*

- Position focused on event sales and restaurant events.
- Produced professional marketing collateral.
- Managed daily activities on the company's social media sites to improve overall online presence.
- Worked with various types of clients both corporate as well as private.

King Street Dispensary and Blind Tiger  
Restaurant | Charleston, SC

**Server + Hostess**

*05/2019 - Current*

- Oversaw inventory purchases and sales contracts.
- Taught new associates sales tactics and performance improvement techniques.

hOp | Charleston, SC

**Customer Success Associate**

*05/2018 - 08/2019*

- Took full advantage of upsell opportunities with new and potential businesses, resulting in revenue generation.
- Drafted monthly summaries to review the level of client participation and identify targets for follow-up calls.

Duvall Catering & Events | Charleston, SC

**Intern**

*10/2017 - 07/2018*

- Event server for weddings, corporate parties, large events.
- Event management with a focus on production, scheduling, rentals, and design.
- Coordinated vendors, timelines and budgets for events.

Trolley Square Oyster House, Big Fish  
Group | Wilmington, DE

**Hostess + Server**

*06/2015 - 08/2017*

- Worked with the back of house staff to ensure a smooth + successful breakfast, dinner and lunch services.
- Maintained open communication with kitchen staff regarding cook times to prevent overloading workers and creating dissatisfied customers.